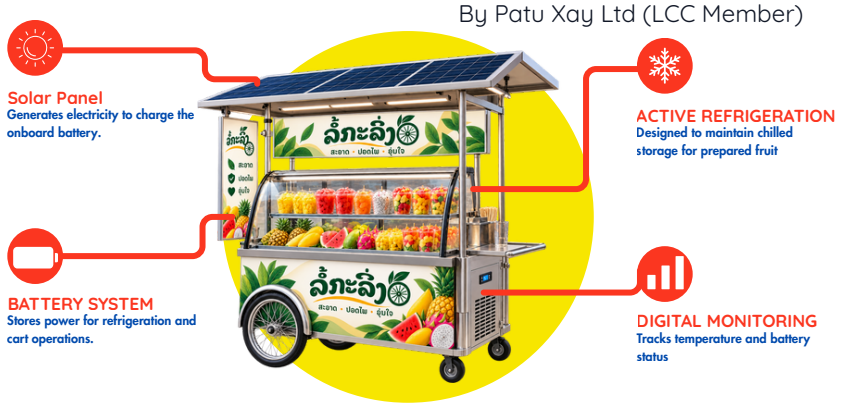
INVESTMENT OPPORTUNITY PROFILE ON:

FRUIT CART NETWORK LOCAL FOOD, GREEN MOBILITY AND LIVELIHOOD OPPORTUNITY LUANG PRABANG, LAO PDR

By Patu Xay Ltd (LCC Member)



ABOUT FRUIT CART NETWORK

- **The Luang Prabang Fruit Cart Network proposes a central preparation kitchen and a network of solar-powered refrigerated fruit carts providing safe and accessible fresh-cut local fruit. The central kitchen would manage washing, cutting, packaging, cold storage and dispatch, while the carts would operate in high-footfall visitor areas.**

- **The project responds to gaps in food safety, cold-chain storage, hygiene and visibility in informal fresh-fruit retail. It combines centralized preparation, solar refrigeration and digital cart tracking to provide a more reliable local food option for residents and visitors while creating stronger market opportunities for locally sourced fruit.**

Areas for Partnership

- **Central preparation kitchen:** Food preparation, food-safety management, packaging, cold storage and dispatch.
- **Solar refrigerated fruit carts:** A mobile cart fleet using solar-powered refrigeration for fresh-fruit retail.
- **Digital operating systems:** Digital cart tracking and supporting systems for network management
- **Local sourcing and market linkages:** Connections with local fruit growers, tourism businesses, hotels and tour operators.

Indicative Investment Size

US$200,000 / proposed 5-year term loan, subject to validation and due diligence

INVESTMENT AND PARTNERSHIP READINESS

INVESTMENT READINESS

- Current Readiness: The project is not yet fully ready for implementation. Items to Confirm & Validate: Central kitchen site, Cart locations, Required permits, Local supplier arrangements, Market assumptions and Financial assumptions
- Business Sponsor: Patu Xay Ltd is the identified business sponsor.
- Proposed Model: Developed the proposed operating model and solar-powered cold-chain concept.

PROTENTAIL IMPACT

- **Local Livelihoods: Create employment and income opportunities through cart operations and food preparation.**
- **Local Suppliers: Increase demand for locally sourced fruit.**
- **Food Safety: Improve food-safety and handling practices.**
- **Sustainability: Reduce reliance on ice and fuel-based refrigeration through solar-powered cold-chain technology.**
- **higher quality foods for visitors**



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